



KOTAK MAHINDRA BANK LIMITED (CONSOLIDATED)
Registered Office: 36-38A, Nariman Bhavan, 227, Nariman Point, Mumbai 400 021

UNAUDITED FINANCIAL RESULTS FOR THE PERIOD APRIL TO JUNE, 2009

Rs in lakhs

Sr No	Particulars	Quarter Ended		Year Ended
		June-09 (Unaudited)	June-08 (Unaudited)	March-09 (Audited)
1	Interest earned (a+b+c+d)	106,273.13	104,190.41	436,656.34
	(a) Interest/discount on advances/bills	83,036.39	81,827.86	350,545.90
	(b) Income on investments	22,168.48	19,040.74	75,957.73
	(c) Interest on balances with RBI & other banks	221.32	1,944.09	5,621.68
	(d) Others	846.94	1,377.72	4,531.03
2	Other income (a+b)	128,252.36	44,534.31	288,261.42
	(a) Profit/(Loss) on sale of investments including revaluation (insurance business)	41,623.36	(25,547.04)	(51,812.66)
	(b) Other income (see Notes 1 and 5)	86,629.00	70,081.35	340,074.08
3	Total income (1+2)	234,525.49	148,724.72	724,917.76
4	Interest expended	43,767.43	46,582.56	199,239.47
5	Operating expenses (a+b+c)	133,721.04	74,755.49	391,078.64
	(a) Payments to and provisions for employees	28,266.26	31,868.02	119,251.05
	(b) Policy holders' reserves, surrender expense and claims	76,070.89	4,457.54	113,946.90
	(c) Other operating expenses (see Note 2 and 5)	29,383.89	38,429.93	157,880.69
6	Total expenditure (4+5) (excluding provisions and contingencies)	177,488.47	121,338.05	590,318.11
7	Operating Profit before provisions and contingencies (3-6)	57,037.02	27,386.67	134,599.65
8	Provisions (other than tax) and contingencies (see Note 3)	19,079.76	4,124.71	32,979.46
9	Exceptional items	-	-	-
10	Profit from ordinary activities before tax (7-8-9)	37,957.26	23,261.96	101,620.19
11	Tax expense	10,699.49	9,329.78	36,352.98
12	Profit from ordinary activities after tax before Minority Interest (10 – 11)	27,257.77	13,932.18	65,267.21
13	Extraordinary items (net of tax expense)	-	-	-
14	Profit from ordinary activities after tax before Minority Interest (12 – 13)	27,257.77	13,932.18	65,267.21
15	Less: Share of Minority Interest	28.99	(1,034.06)	372.83
16	Add: Share in Profit of associates	(1,500.15)	18.67	344.25
17	Profit after tax (14-15+16)	25,728.63	14,984.91	65,238.63
18	Paid Up Equity Capital - (Face Value of Rs. 10 per share)	34,629.83	34,504.77	34,566.89
19	Group Reserves (excluding Minority Interest)			617,687.52
20	Minority Interest			6,286.02
21	Analytical Ratios			
	(i) Earnings per Share (before and after extraordinary items)			
	(a) Basic (not annualized) Rs.	7.44	4.35	18.90
	(b) Diluted (not annualized) Rs.	7.41	4.29	18.87
	(ii) NPA Ratios			
	(a) Gross NPA	108,447.80	65,398.10	83,208.43
	(b) Net NPA	66,791.12	40,520.10	45,430.59
	(c) % of Gross NPA/ Gross Advances	4.58	2.79	3.64
	(d) % of Net NPA/ Net Advances	2.87	1.75	2.02
	(e) % of Gross NPA/ Gross Advances (excluding NPAs acquired from other banks/ NBFCs)	3.41	1.15	2.44
	(f) % of Net NPA/ Net Advances (excluding NPAs acquired from other banks/ NBFCs)	2.07	0.47	1.18
	(iii) Return on Assets (average) (not annualised)	0.61	0.37	1.61

NOTES:

1. Details of other income forming part of the Consolidated unaudited results are as follows:

Particulars	Quarter Ended		Rs. lakhs
	June-09	June-08	Year Ended
	(Unaudited)	(Unaudited)	March-09
Commission, fees, exchange and brokerage	29,985.33	28,913.82	103,406.75
Premium on insurance business	42,682.85	39,243.43	230,709.63
Profit on sale of investments incl. revaluation (other than insurance business)	10,353.93	(7,320.23)	(8,011.18)
Others	3,606.89	9,244.33	13,968.88
Total – Other income	86,629.00	70,081.35	340,074.08

2. Details of other expenditure forming part of Consolidated unaudited results are as follows:

Particulars	Quarter Ended		Rs. lakhs
	June-09	June-08	Year Ended
	(Unaudited)	(Unaudited)	March-09
Brokerage	3,794.02	6,537.76	28,244.66
Depreciation	3,320.06	2,928.08	12,593.23
Rent, taxes and lighting	5,765.39	5,158.69	22,085.27
Others	16,504.42	23,805.40	94,957.53
Total – Other operating expenses	29,383.89	38,429.93	157,880.69

3. Provisions and contingencies are net of recoveries made against accounts which have been written off as bad in the previous year/s.
4. The consolidated financial results are prepared in accordance with Accounting Standard – 21, “Consolidated Financial Statements “ and (AS) - 23 “ Accounting for investment in associates in consolidated financial statement “ issued by The Institute of Chartered Accountants of India.
5. Other income in the consolidated results for the reporting periods is net of sub-brokerage paid in the broking subsidiary amounting to Rs. 1,520.76 lakhs for the quarter ended 30th June, 2009 (Rs. 1,089.68 lakhs for the quarter ended 30th June, 2008), for year ended 31st March, 2009 Rs. 3,772.46 lakhs.
6. Figures for the previous period/ year have been regrouped wherever necessary to conform to current period / year presentation.



KOTAK MAHINDRA BANK LIMITED (STANDALONE)

Registered Office: 36-38A, Nariman Bhavan, 227, Nariman Point, Mumbai 400 021

Unaudited Financial result for the period ended 30 June 2009

Rs in lakhs

Sr No	Particulars	Quarter Ended		Year Ended
		Jun-09 (Unaudited)	Jun-08 (Unaudited)	Mar-09 (Audited)
1	Interest earned (a+b+c+d)	76,730.23	71,246.77	306,514.40
	(a) Interest/ discount on advances/ bills	60,973.56	56,444.10	249,372.58
	(b) Income on investments	15,718.70	14,511.02	55,840.38
	(c) Interest on balances with RBI & other banks	20.42	250.08	1,172.35
	(d) Others	17.55	41.57	129.09
2	Other income	12,692.90	8,312.61	35,786.26
3	Total income (1+2)	89,423.13	79,559.38	342,300.66
4	Interest expended	35,832.13	36,000.07	154,659.75
5	Operating expenses (a+b)	25,161.63	31,200.96	119,642.29
	(a) Payments to and provisions for employees	12,120.11	15,206.21	55,683.48
	(b) Other Operating expenses	13,041.52	15,994.75	63,958.81
6	Total expenditure before provisions & contingencies (4+5)	60,993.76	67,201.03	274,302.04
7	Operating Profit (3-6)	28,429.37	12,358.35	67,998.62
8	Other provisions & contingencies (See Note 1)	15,741.72	4,169.85	25,392.88
9	Exceptional items	-	-	-
10	Profit / Loss from ordinary activities before tax (7-8-9)	12,687.65	8,188.50	42,605.74
11	Provision for taxes	3,656.54	2,735.34	14,996.02
12	Net Profit / Loss from Ordinary Activities after tax (10-11)	9,031.11	5,453.16	27,609.72
13	Extraordinary items (net of tax expense)	-	-	-
14	Net Profit / Loss for the Period (12-13)	9,031.11	5,453.16	27,609.72
15	Paid Up Equity Capital - (Face Value Rs. 10 per share)	34,629.83	34,504.77	34,566.89
16	Reserves excluding revaluation reserves			346,794.90
17	Analytical Ratios			
	(i) % of shares held by Govt. of India	-	-	-
	(ii) % Capital adequacy ratio (See Note 3)	18.57	18.58	20.01
	(iii) Earnings Per Share (EPS) for the period			
	- Basic Rs.	2.61	1.58	8.00
	- Diluted Rs.	2.60	1.56	7.99
	(iv) NPA Ratios			
	(a) Gross NPA	86,996.71	52,659.43	73,071.09
	(b) Net NPA	52,910.20	31,637.34	39,684.20
	(c) % of Gross NPA to Gross Advances	4.95	3.17	4.31
	(d) % of Net NPA to net Advances	3.07	1.93	2.39
	(e) % of Gross NPA to Gross Advances (excluding NPAs acquired from other banks and NBFCs)	3.38	1.34	2.70
	(f) % of Net NPA to net Advances (excluding NPAs acquired from other banks and NBFCs)	1.98	0.57	1.26
	(g) Return on Assets %(average) – Not Annualized	0.30	0.21	1.03
18	Public Shareholding			
	(i) No. of shares	178,445,597	161,642,329	164,556,059
	(ii) % of shareholding	51.54	46.85	47.62
19	Promoters and promoter group shareholding			
	a) Pledged/encumbered			

Sr No	Particulars	Quarter Ended		Year Ended
		Jun-09 (Unaudited)	Jun-08 (Unaudited)	Mar-09 (Audited)
	- Number of shares	50,000		50,000
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	0.03%		0.03%
	- Percentage of shares (as a% of the total share capital of the company)	0.01%		0.01%
	b) Non-encumbered			
	- Number of shares	167,793,544		181,053,669
	- Percentage of shares (as a% of the total shareholding of promoter and promoter group)	99.97%		99.97%
	- Percentage of shares (as a % of the total share capital of the company)	48.45%		52.38%

Segment Results

The reportable segments of the bank are as under:

Segment	Principal activity
Treasury and BMU	Money market, forex market, derivatives, investments and primary dealership of government securities and Balance Sheet Management Unit (BMU) responsible for Asset Liability Management.
Retail Banking	Includes lending, deposit taking and other services/ products including credit cards.
Corporate/Wholesale Banking	Wholesale borrowings and lendings and other related services to the corporate sector which are not included under retail banking.

Rs in lakhs

		Quarter Ended		Year ended
		30 th June, 2009 (Unaudited)	30 th June, 2008 (Unaudited)	31 st March, 2009 (Audited)
1	Segment Revenue			
	a. Treasury and BMU	25,272.74	18,310.81	91,744.55
	b. Corporate/ Wholesale Banking	22,658.08	24,225.83	88,793.21
	c. Retail Banking	67,390.57	62,755.65	275,219.05
	Sub-total	115,321.39	105,292.29	455,756.81
	Less : Inter-segmental revenue	25,898.26	25,732.91	113,471.09
	Add : Unallocated Income	-	-	14.94
	Total	89,423.13	79,559.38	342,300.66
2	Segment Results			
	a. Treasury and BMU	8,852.67	275.58	12,928.58
	b. Corporate/ Wholesale Banking	5,698.61	7,021.70	22,534.32
	c. Retail Banking	(1,863.63)	891.22	7,127.90
	Sub-total	12,687.65	8,188.50	42,590.80
	Add : Unallocated Income	-	-	14.94
	Total Profit Before Tax	12,687.65	8,188.50	42,605.74
3	Capital employed (Segmental Assets less Segmental Liabilities)			
	a. Treasury and BMU	147,730.22	128,259.35	124,493.33
	b. Corporate/ Wholesale Banking	86,502.28	84,869.46	98,696.41
	c. Retail Banking	153,683.43	142,564.11	152,686.44
	d. Unallocated	5,619.29	4,348.22	5,485.61
	Sub-total	393,535.22	360,041.14	381,361.79

NOTES:

- Provisions and contingencies are net of recoveries made against accounts which have been written off as bad in the previous period/ year.

2. Stock options aggregating to 6.29 lakhs were exercised by the employees during the quarter and 110.35 lakhs stock options were outstanding with employees of the Bank and its subsidiaries as at 30th June, 2009.
3. The Bank has adopted Basel II framework as of 31st March 2009. Accordingly the Capital Adequacy Ratio (CAR) as at 30th June, 2009 and as at 31st March, 2009 is as per Basel II framework and as at 30th June, 2008 is as per the Basel I framework.
4. The Bank had no outstanding shareholder complaints as at 31st March, 2009. During the quarter the Bank received 12 complaints from shareholders. All shareholder complaints have been resolved and there are no pending complaints as at 30th June, 2009.
5. Figures for the previous period/year have been regrouped wherever necessary to conform to current period / year presentation.
6. There has been no change in significant accounting policies during the quarter.
7. The results for the quarter ended 30th June 2009 have been subjected to a "limited review" by the statutory auditors of the bank.

By order of the Board of Directors
For Kotak Mahindra Bank Limited

Dipak Gupta
Executive Director

Mumbai, 28th July, 2009